

Message Text

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43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 EURE-00 /020 W
----- 056647

P 071700Z JAN 76

FM AMCONGEN NAPLES

TO SECSTATE WASHDC PRIORITY 4749

INFO USDOC WASHINGTON DC

INFO AMEMBASSY ROME

UNCLAS NAPLES 00015

E.O. 11652: N/A

TAGS: BEXP, IT

SUBJECT: PRIVATE TRADE OPPORTUNITY (PTO)

1. 475/05/P0003

2. 010776

3. M. SKOL

4. 475 ITALY

5. MD

6A. --

6B. BALSAMO GIOVANNE, MANAGING DIRECTOR

6C. ALUTEKNE S.P.A.

STRADA PROVINCIALE TORRE A MARE

70016 NOICATTARO (BARI), ITALY

7. CABLE ALUTEKNE, BARI TEL 080/300111

8. --

9. 104-11 9A DIRECT SALE AND REPRESENTATION

10. DESCRIPTION

2514314-0150 GARDEN AND CAMPING FURNITURE IN ANODIZED ALUMINUM,
INCLUDING FOLDING CHAIRS, TABLES, SWINGS, ETC.

34422XX-0400 DOOR AND WINDOW FRAMES IN ANODIZED ALUMINUM.

ESTIMATED VALUE OF FUTURE ORDERS ABOUT \$400,000 PER YEAR.

ABOVE MATERIAL, VALUE OF WHICH IS ESTIMATED FOR THE MOMENT, AT

APPROXIMATELY \$600,000 TOTAL, DESIRED FOR RESALE THROUGHOUT

SOUTHERN ITALY. QUOTE CIF BARI AGAINST L/C. WITH OFFER PLEASE

SEND PRICES AS WELL AS CATALOGS AND ANY PERTINENT LITERATURE.

BUYER IS A FAVORABLY REGARDED MANUFACTURER AND DISTRIBUTOR OF

RADIATORS IN ANODIZED ALUMINUM, ALSO ENGAGING IN ANODIZING SEMI-

FINISHED ALUMINUM PRODUCTS. OWNS AND OPERATES A WELL EQUIPPED

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18,000 SQUARE METER INDUSTRIAL PLANT. EMPLOYS 60. 1974 SALES

WERE \$2.2 MILLION. SKOL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 07 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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